

FIG. 1

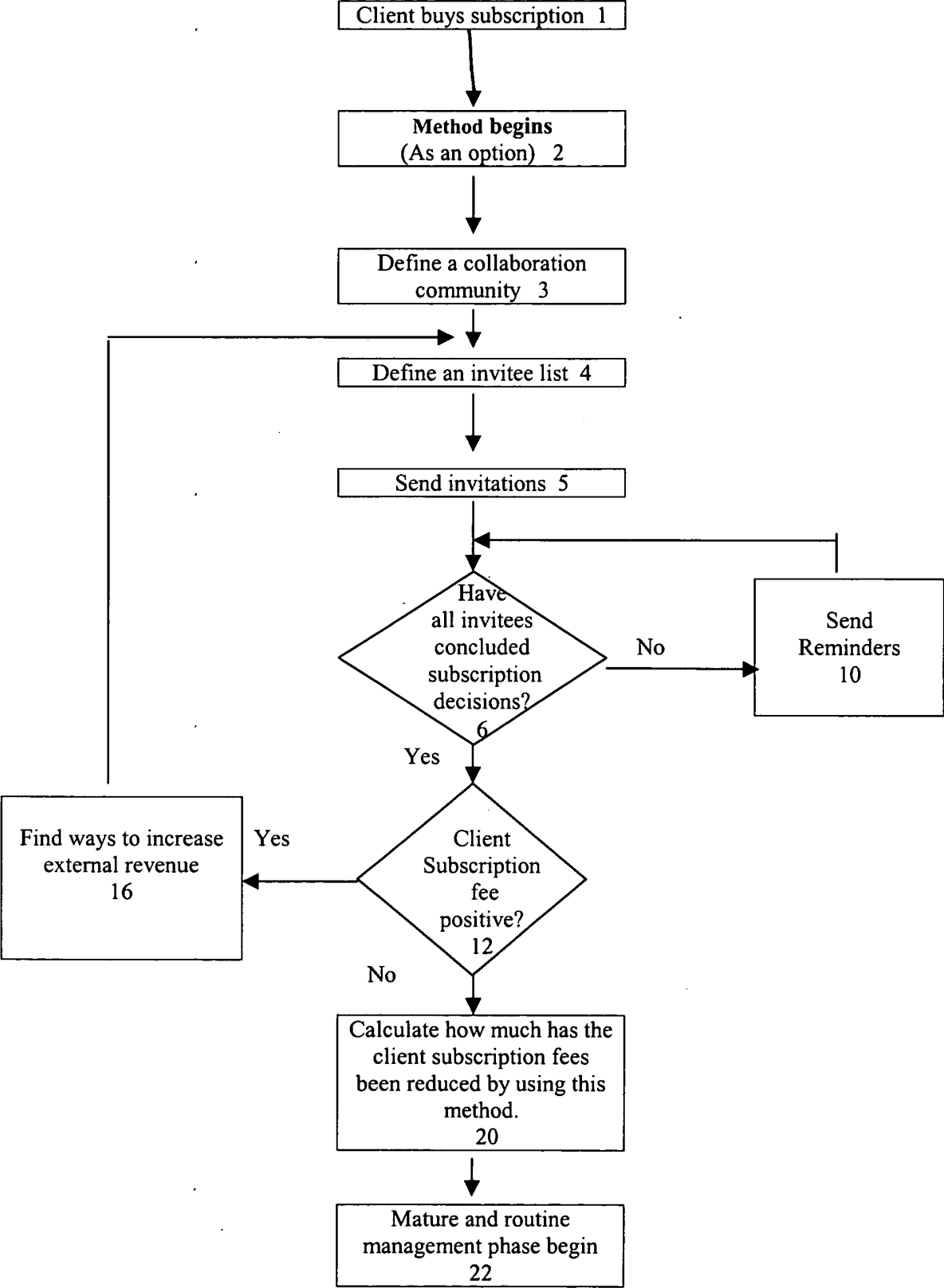


FIG. 2

Date: January 1, 2xxx

	Collaboration community Members	Invitees (Invitations to be sent)	Subscribers signed	Invitees declined subscription	Indecisive invitees	Subscribers needed to waive subscription	Goal
QT'Y	100	80	0	0	0	75	75
	1	2	3		5	6	

Date: January 15, 2xxx

	Collaboration community members	Invitees (Invitations to be sent)	Subscribers signed	Invitees declined subscription	Indecisive invitees	Subscribers needed to waive subscription	Goal
QT'Y	100	0	25	3	52	75	50
			7	8	9		10

Date: January 25, 2xxx

	Collaboration community members	Invitees (Invitations to be sent)	Subscribers signed	Invitees declined subscription	Indecisive invitees	Subscribers need to waive subscription	Goal
QT'Y	100	0	60	4	16	75	20

Date: February 20, 2xxx

	Collaboration community members	Invitees (Invitations to be sent)	Subscribers signed	Invitees declined subscription	Indecisive invitees	Subscribers need to waive subscription	Goal
QT'Y	100	0	76	6	0	75	0
			12		11	13	14

FIG. 3

Service Provider's subscription plan.

Types of subscription plan	Collaboration Community size (partners)	Subscription fee	Additional partner/month
A	Up to 50	\$5,000	\$100/ea
5 — B	Up to 70	\$6,650	\$95/ea
C	Up to 100	\$9,000	\$90/ea
18 — D	Up to 130	\$11,440	\$88/ea
E	Up to 150	\$12,900	\$86/ea

Service Provider's cost sharing plan to clients.

-Each new subscription will generate \$200 for the service provider and \$100 credit for the client, which can be used to offset subscription fees.

Example 1.

Clients signed up for subscription plan type B and had 75 partners. In the same month, he generated 55 new subscribers. His subscription fee will be calculated as follows:

Subscription fee: $75 \times \$95 = \$7,125$
Credit earned: $55 \times \$100 = \$5,500$
Net subscription fee: $\$7,125 - \$5,500 = \$1,625$

Example 2.

Clients signed up for subscription plan type D and had 135 partners. In the same month, he generated 75 new subscribers. His subscription fee will be calculated as follows:

Subscription fee: $\$11,440 + (5 \times \$88) = \$11,880$
Credit earned: $75 \times \$100 = \$7,500$
Net subscription fee: $\$11,880 - \$7,500 = \$4,380$

FIG.4

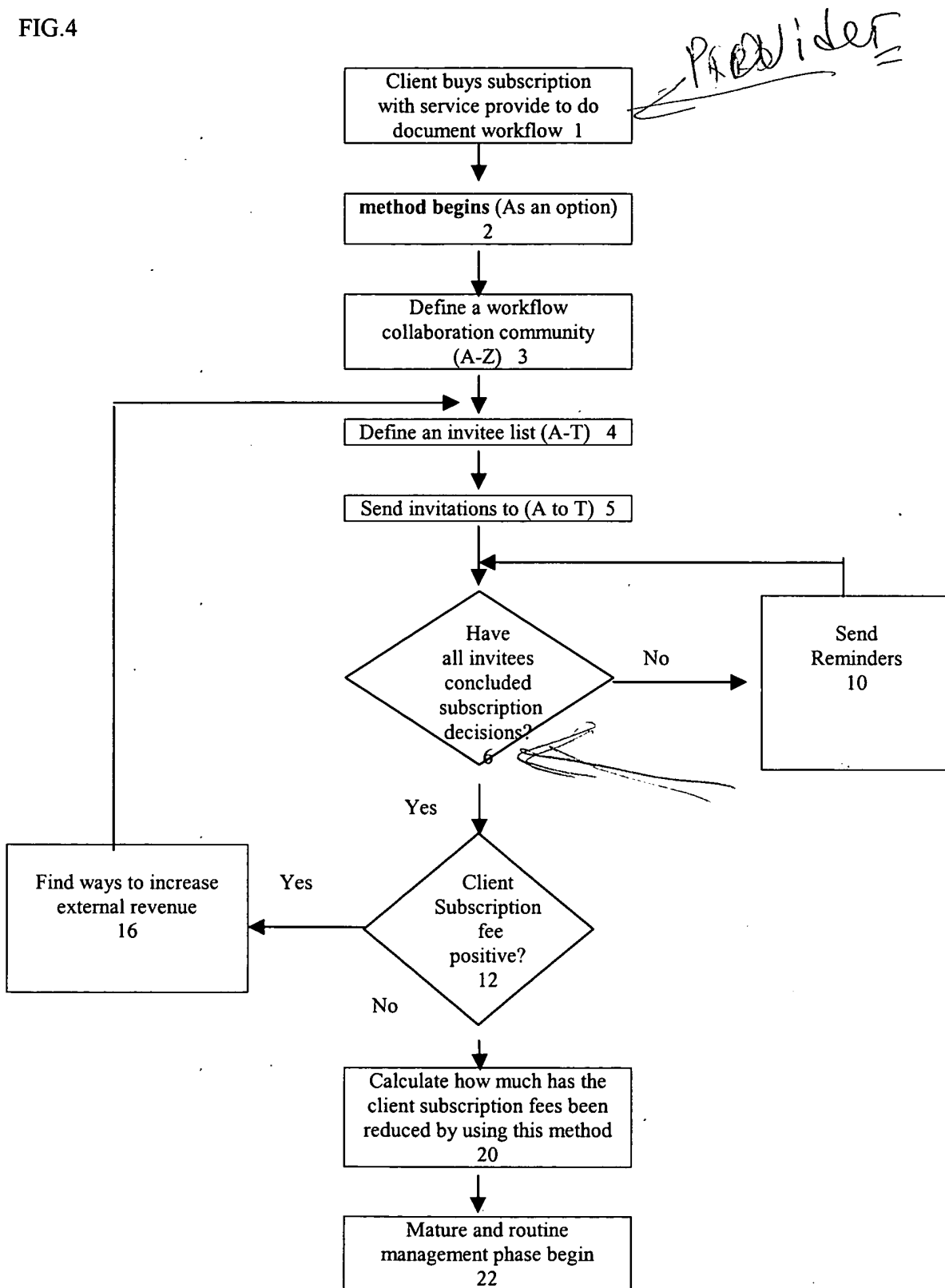


FIG.5

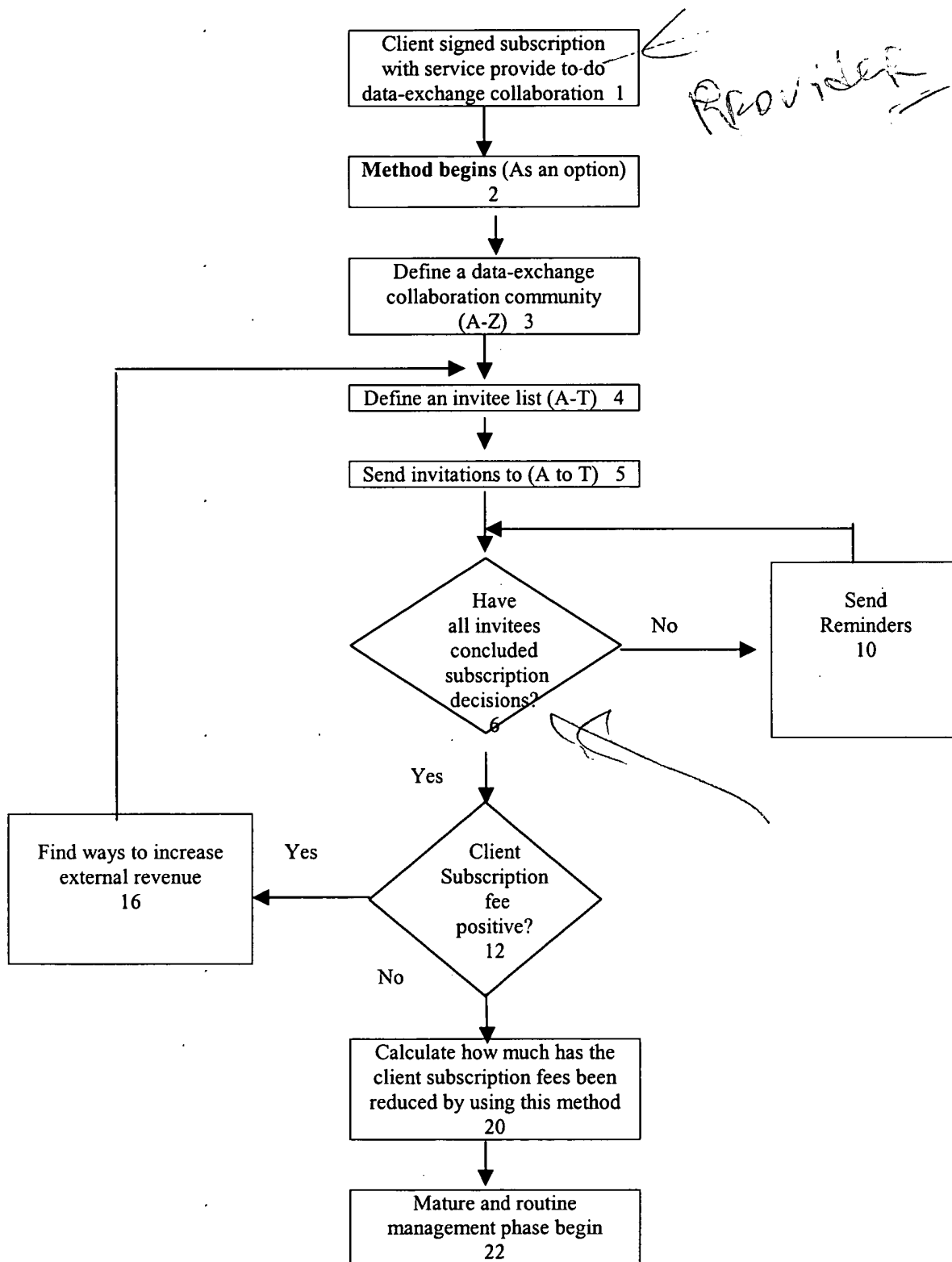
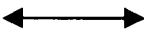
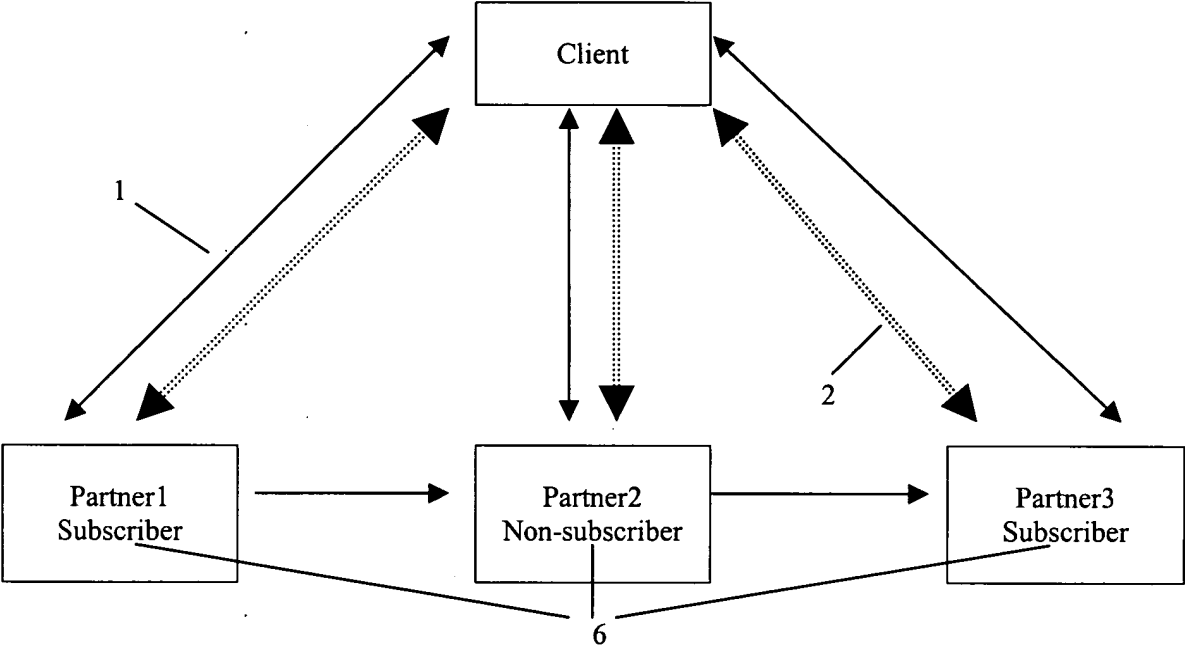
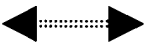


FIG.6



Full collaboration privileges for the clients.

- Clients do not have collaboration restrictions of partners listed below.



Limited collaboration privileges for the subscribers

- Partners cannot dictate where their documents can go except to the client.
- Partners cannot see documents of other partners.
- Partners cannot design and execute flows.

Subscribers and non-subscribers have the same collaboration privileges.